Co-op – Early Payment Programme

We're pleased to offer the Co-op Early Payment Programme enabled via supply chain finance. This programme gives you the opportunity to receive early payment for your invoices to help improve cash flow for your business.

Co-op offers this programme to support our suppliers, enabling access to funding at a cost based on Co-op's own credit rating (which because of our size, if often cheaper than most of our suppliers could get). Co-op receives no benefit from the programme other than to support our suppliers which strengthens them and strengthens our supply chain – true co-operation in action.

It is a <u>simple process</u> - once Co-op has approved your submitted invoice, you can choose to either get paid in the usual way, or get paid sooner using the PrimeRevenue platform. You can choose when you get paid on an invoice by invoice basis if you wish, or set up a regular process.



Applications for the program will be reviewed by Co-op, then passed to the PrimeRevenue team who will manage all on-boarding.*

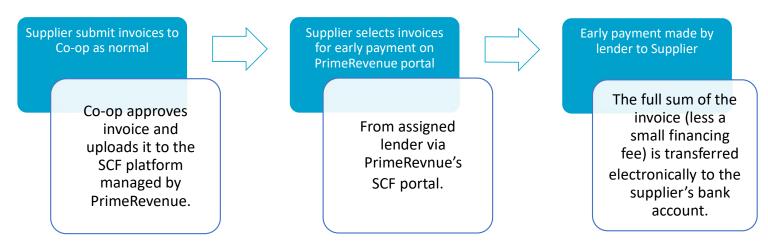
To learn more get in touch with your Co-op Procurement/ Co-op Supplier engagement contact.

• Subject to acceptance, based on availability of credit. Minimum of £1,000 per transaction. Onboarding process with PrimeRevenue and lending bank typically take 2-4 weeks.



Example

Co-op supplier typically sends monthly invoices into Co-op's Accounts Payable for goods supplied. The supplier would like to receive £100k earlier than their normal payment terms of 60 days.



Suppliers submit invoices to Co-op as normal. Once those invoices are approved by Co-op, they are uploaded to PrimeRevenue's SCF portal on a daily basis. Typically the following day, the supplier can see the approved invoices and choose if they would like to select it for early payment. Once invoices are traded on the portal, the supplier will receive the cash, less a small finance fee, into their bank account on the next working day (if processed within the trading window).

Example: £100k approved invoice due to be paid by Co-op in 60 days. Supplier chooses to trade the invoice on Day1 on the PrimeRevenue portal. Supplier will receive £98,889.51 on the next working day (after lender deducts their finance fee of £1,110.49). Lenders finance fee is (SONIA rate + 1.65% margin = 6.87%).

If invoice is <u>traded</u> - Co-op pays the lender the full £100k on day 60. If invoice is <u>not traded</u>, Co-op pays the supplier the full £100k as normal on day 60.

